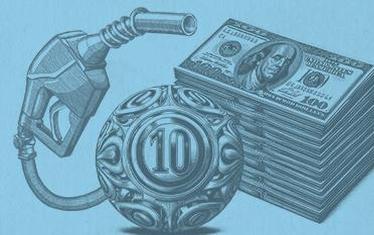


WyoLotto FY2026 Q2 Board Report



Sales

FY26 Q2 **sales** update



Corporate Responsibility

WyoLotto ultimately exists to be another revenue stream for the state of Wyoming while bringing fun, low-cost entertainment options to our residents. We take our mission seriously and are always looking for ways to give back to the state.



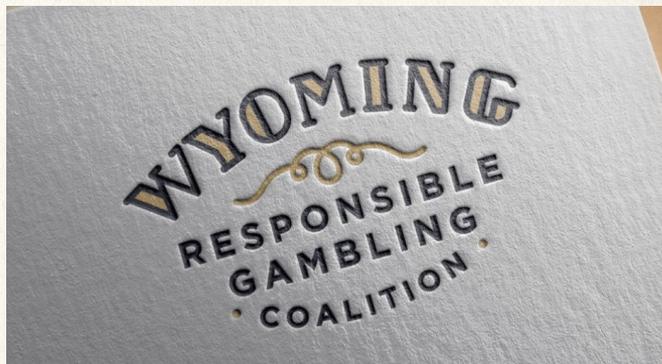
Transfer Update for Q1

- Quarterly Transfers to Wyoming
 - Q2 Fiscal Year 2026: \$1,537,738
 - Total Since Launch: \$45,608,927



Problem Gambling

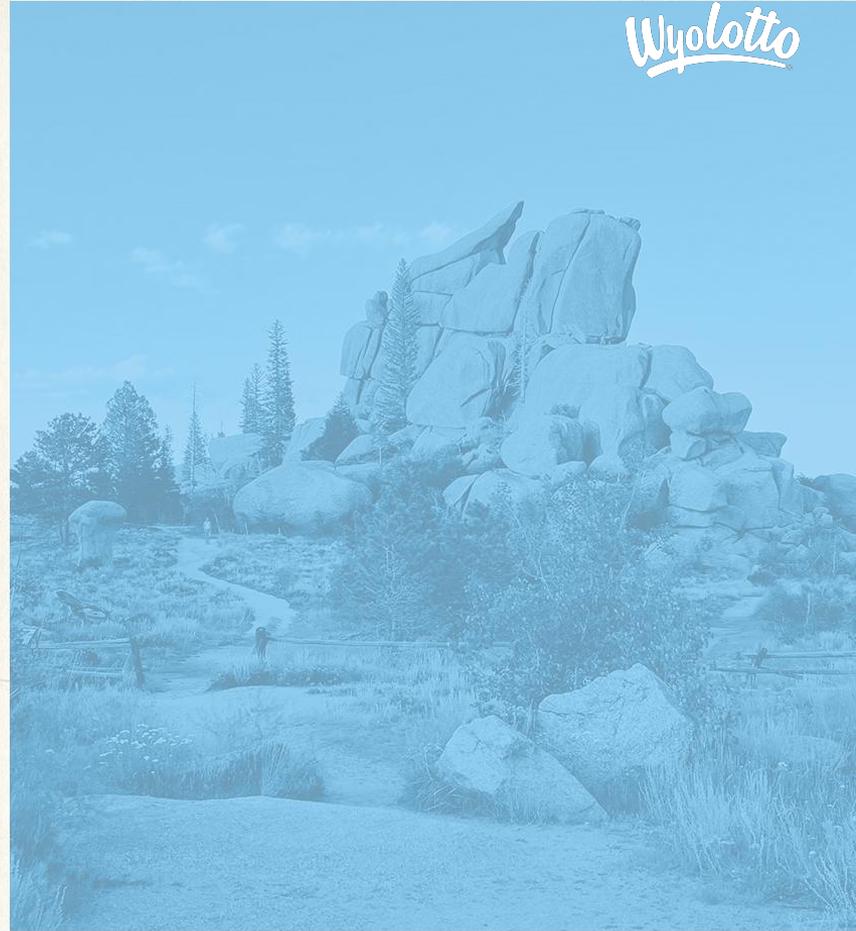
- In collaboration with the Wyoming Department of Health, formed the Wyoming Responsible Gambling Coalition to raise awareness of responsible gambling
- Single transactions are capped at \$125 and products are not available 24/7
- The Problem Gambling Hotline is posted on every ticket, listed on play slips, and on our website
- Problem Gambling brochures are located wherever Lottery tickets are sold
- Continued education regarding Problem and Responsible Gambling is a priority
- Achieved Responsible Gambling Verification Planning Level from NASPL and NCPG in early 2024



Game Security

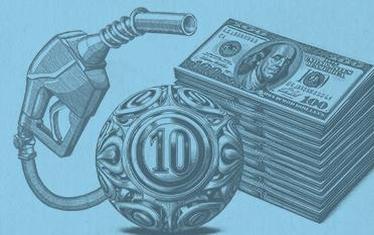
In collaboration with the Wyoming Department of Leadership in game security and integrity

- With each game release and subsequent upgrades, the central game system and Random Number Generator (RNG) are tested
- With each batch release, the Statement of Work (SOW) is thoroughly reviewed for accuracy and release outcomes are verified
- In advance of all system changes, game risks are proactively documented, assessed and analyzed
- Lottery's Internal Control System (ICS) provides its players with a sense of security, knowing the central gaming system is operating at the highest degree of integrity
- Continued work with Department of Family Services (DFS) to collect back child support owed by a player from prize payments



Financial Update

Update on FY2026 Q2 Financials



Financial Update

Balance Sheet

As of December 31, 2025

Wyoming Lottery Corp

Balance Sheet

As of December 31, 2025

ASSETS	Dec 31, 25	Dec 31, 24	\$ Change
Current Assets			
Checking/Savings			
Operating Checking/Savings Accounts	5,709,837.91	3,375,066.14	2,334,771.77
Prize Fund Checking/Savings Account	1,634,536.24	905,697.73	728,838.51
Prize Account Petty Cash (Till)	903.24	909.24	(6.00)
Restricted Cash			
Unclaimed Prizes	965,570.77	755,308.50	210,262.27
Responsible Gambling Funds	195,827.80	145,324.93	50,502.87
Fidelity Fund	99,521.48	93,277.45	6,244.03
Total Checking/Savings	8,606,197.44	5,275,583.99	3,330,613.45
Other Current Assets			
Prepaid Expenses	23,277.99	21,817.99	1,460.00
Retail Accounts Receivable	231,858.70	1,919,263.71	(1,687,405.01)
Other Receivables	5,280.00	15,270.42	(9,990.42)
Lease Receivable-Current	47,305.00	67,562.00	(20,257.00)
Total Other Current Assets	307,721.69	2,023,914.12	(1,716,192.43)
Total Current Assets	8,913,919.13	7,299,498.11	1,614,421.02
Noncurrent Assets			
Land	611,503.52	611,503.52	0.00
Capital Assets, Net	3,220,607.26	2,366,503.10	854,104.16
Capital Assets, Trademarks	51,200.00	51,200.00	0.00
Construction/Building In Progress	0.00	67,604.58	(67,604.58)
Deposits - Building	7,500.00	7,500.00	0.00
Right To Use Lease/Subscription Assets	326,152.00	415,756.00	(89,604.00)
Lease Receivables-Long Term	0.00	531,738.00	(531,738.00)
Total Noncurrent Assets	4,216,962.78	4,051,805.20	165,157.58
Deferred Outflows of Resources			
Pension Related Outflows	135,695.72	112,702.72	22,993.00
TOTAL ASSETS	13,266,577.63	11,464,006.03	1,802,571.60

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable	736,886.39	536,353.59	200,532.80
Jonah Bank Credit Card	7,960.85	13,996.29	(6,035.44)
State of Wyoming Transfer Payable	1,537,737.64	800,033.76	737,703.88
Unearned Revenue (net)	445,914.33	473,340.00	(27,425.67)
Deferred Revenue	0.00	0.00	0.00
Prizes Payable	2,661,670.32	2,011,429.49	650,240.83
Payroll Liabilities	62,281.20	67,307.03	(5,025.83)
Total Current Liabilities	5,452,450.73	3,902,460.16	1,549,990.57



Financial Update

Balance Sheet, Continued

As of December 31, 2025

Wyoming Lottery Corp Balance Sheet As of December 31, 2025

	<u>Dec 31, 25</u>	<u>Dec 31, 24</u>	<u>\$ Change</u>
Noncurrent Liabilities			
Lease Liabilities - Copiers	27,655.27	42,815.70	(15,160.43)
Lease Liabilities - Building	8,819.00	109,447.00	(100,628.00)
Lease Liabilities - SBITA	292,313.00	270,595.00	21,718.00
Def Inflow - Lease Receivable	38,772.00	598,543.00	(559,771.00)
Net Pension Liability	1,007,390.09	1,075,478.09	(68,088.00)
Pension Related Inflows	136,295.59	55,034.59	81,261.00
Total Noncurrent Liabilities	<u>1,511,244.95</u>	<u>2,151,913.38</u>	<u>(640,668.43)</u>
Total Liabilities	6,963,695.68	6,054,373.54	909,322.14
Equity			
Retained Earnings	5,430,553.79	5,395,539.45	35,014.34
Net Income	872,328.16	14,093.04	858,235.12
TOTAL LIABILITIES & EQUITY	<u>13,266,577.63</u>	<u>11,464,006.03</u>	<u>1,802,571.60</u>

Financial Update

Q2 Profit & Loss

October 2025- December 2025



Wyoming Lottery Corp

Profit Loss

Oct 2025 through Dec 2025

Operating Income/Expense	Oct - Dec 25	Oct -Dec 24	\$ Change
Income			
Income / Revenues			
Mega Millions Sales (net)	2,316,655.40	2,457,850.00	-141,194.60
Power Ball Sales (net)	4,615,886.00	1,749,282.92	2,866,603.08
Cowboy Draw Sales (net)	4,778,439.27	1,564,840.30	3,213,598.97
Lucky For Life Sales (net)	677,734.00	631,262.24	46,471.76
2by2 Sales (net)	262,177.00	247,036.00	15,141.00
Keno Sales	1,004,919.00	1,113,447.60	-108,528.60
Total Income / Revenues	13,655,810.67	7,763,719.06	5,892,091.61
Other Revenues			
Application Fees (Fidelity-Res)	400.00	700.00	-300.00
Rental Income	24,000.00	24,000.00	0.00
Other Revenues	146.67	7,843.11	-7,696.44
Total - Other Revenues	24,546.67	32,543.11	-7,996.44
Total Income	13,680,357.34	7,796,262.17	5,884,095.17
Cost of Goods Sold			
Direct Gaming Costs			
Prize Expense			
Megamillions	1,133,803.61	1,191,877.39	-58,073.78
Powerball	2,266,493.22	825,630.40	1,440,862.82
Cowboy Draw	3,283,599.19	1,346,504.33	1,937,094.86
Lucky For Life	395,767.71	362,223.52	33,544.19
2by2	138,502.05	130,666.38	7,835.67
Keno	678,516.00	709,867.00	-31,351.00
Total Direct Gaming Costs / Prize Expense	7,896,681.78	4,566,769.02	3,329,912.76
Gaming Expenses			
Gaming Retail Commissions	937,753.42	480,093.06	457,660.36
Gaming Retail Validation Bonus	26,883.35	16,600.62	10,282.73
Vendor Expense - (Intralot)	1,589,586.07	903,519.97	686,066.10
Total Gaming Expenses	2,554,222.84	1,400,213.65	1,154,009.19
Total COGS	10,450,904.62	5,966,982.67	4,483,921.95
Gross Profit	3,229,452.72	1,829,279.50	1,400,173.22
Expense			
Operating Expenses			
Bank Fee	0.00	0.00	0.00
Board Expenses	9,971.97	2,242.19	7,729.78
Employee Recruitment & Relocate	6,782.75	4,945.60	1,837.15
Insurance	5,171.00	10,204.83	-5,033.83
Membership Dues	28,540.69	25,288.75	3,251.94
Responsible Gambling Program	31,494.11	1,642.59	29,851.52
Accounting / Audit Fees	0.00	19,600.00	-19,600.00
Legal Fees	27,441.40	32,031.40	-4,590.00
Marketing	371,651.12	235,404.64	136,246.48
Keno / Marketing Expenses	0.00	2,402.41	-2,402.41
MM Game Change/Development	0.00	178,420.82	-178,420.82
New Game Developmnet KTD all games	17,419.50	0.00	17,419.50

Financial Update

Q2 Profit & Loss, Continued

October 2025- December 2025

Wyoming Lottery Corp Profit Loss Oct 2025 through Dec 2025

M4L New Game Development	251,730.00	0.00	251,730.00
Outside Contract Services (IT)	47,524.75	44,923.52	2,601.23
Operating Income/Expense	Oct - Dec 25	Oct -Dec 24	\$ Change
Vendor Background Services	0.00	322.00	-322.00
Payroll Services	1,860.00	1,866.00	-6.00
Retail Investigation	755.90	2,721.99	-1,966.09
Facilities & Equipment	59,344.59	102,316.51	-42,971.92
Communications	3,247.15	3,181.12	66.03
Office Costs	12,351.20	6,586.33	5,764.87
Outside Services	21,250.00	22,012.51	-762.51
Petty Cash Over/Short	1.00	15.00	-14.00
Other	12,982.00	124.50	12,857.50
Retailer Special Incentive	2,500.00	1,500.00	1,000.00
Rent & Janitorial	1,462.50	28,571.98	-27,109.48
Ticket Problem Expense	0.00	0.00	0.00
Salaries, Wages & Benefits	432,403.00	404,029.65	28,373.35
Travel	3,242.47	29,066.58	-25,824.11
EE Uniforms	3,258.94	318.69	2,940.25
Pension Expense	0.00	0.00	0.00
Total Operating Expenses	1,352,386.04	1,159,739.61	192,646.43
Net Operating Income	1,877,066.68	669,539.89	1,207,526.79
Other Income			
Interest Income	41,154.77	25,292.78	15,861.99
Gain/Loss on Sale of Assets	0.00	0.00	0.00
Total Other Income	41,154.77	25,292.78	15,861.99
Other Expenses			
Interest Expense	0.00	591.79	-591.79
Total Other Expense	0.00	591.79	-591.79
Net Income Before State Transfer	1,918,221.45	694,240.88	1,223,980.57
State of Wyoming Transfers	1,537,737.64	800,033.76	737,703.88
Net Income	380,483.81	-105,792.88	486,276.69
State Transfer % of Net Income	80.16%	115.24%	-35.07%

Financial Update

YTD Profit & Loss

July 2025- December 2025



Wyoming Lottery Corp

Profit Loss

July 2025 through Dec 2025

Operating Income/Expense	July - Dec 25	July - Dec 24	\$ Change
Income			
Income / Revenues			
Mega Millions Sales (net)	4,234,808.30	4,461,271.92	-226,463.62
Power Ball Sales (net)	11,042,894.18	3,612,892.12	7,430,002.06
Cowboy Draw Sales (net)	7,435,159.57	3,601,345.30	3,833,814.27
Lucky For Life Sales (net)	1,373,922.24	1,294,646.24	79,276.00
2by2 Sales (net)	518,943.12	505,845.00	13,098.12
Keno Sales	1,958,056.40	2,342,610.10	-384,553.70
Total Income / Revenues	26,563,783.81	15,818,610.68	10,745,173.13
Other Revenues			
Application Fees (Fidelity-Res)	1,000.00	1,800.00	-800.00
Rental Income	48,000.00	60,433.55	-12,433.55
Other Revenues	395.56	8,209.77	-7,814.21
Total - Other Revenues	49,395.56	70,443.32	-21,047.76
Total Income	26,613,179.37	15,889,054.00	10,724,125.37
Cost of Goods Sold			
Direct Gaming Costs			
Prize Expense			
Megamillions	2,045,614.61	2,154,445.03	-108,830.42
Powerball	5,631,009.52	1,672,272.50	3,958,737.02
Cowboy Draw	4,844,520.86	2,613,654.83	2,230,866.03
Lucky For Life	800,468.54	756,151.73	44,316.81
2by2	273,184.98	264,743.04	8,441.94
Keno	1,305,682.00	1,532,096.00	-226,414.00
Total Direct Gaming Costs / Prize Expense	14,900,480.51	8,993,363.13	5,907,117.38
Gaming Expenses			
Gaming Retail Commissions	1,770,815.74	972,548.70	798,267.04
Gaming Retail Validation Bonus	48,115.40	34,017.31	14,098.09
Vendor Expense - (Intralot)	3,091,905.37	1,841,429.83	1,250,475.54
Total Gaming Expenses	4,910,836.51	2,847,995.84	2,062,840.67
Total COGS	19,811,317.02	11,841,358.97	7,969,958.05
Gross Profit	6,801,862.35	4,047,695.03	2,754,167.32
Expense			
Operating Expenses			
Bank Fee	50.00	50.00	0.00
Board Expenses	15,127.69	9,407.31	5,720.38
Employee Recruitment & Relocate	14,689.40	4,945.60	9,743.80
Insurance	11,903.82	16,295.08	-4,391.26
Membership Dues	29,956.94	26,338.75	3,618.19
Responsible Gambling Program	39,090.77	6,604.31	32,486.46
Accounting / Audit Fees	36,200.00	59,600.00	-23,400.00
Legal Fees	51,848.23	50,981.40	866.83
Marketing	795,591.32	711,370.47	84,220.85
Keno / Marketing Expenses	0.00	12,547.95	-12,547.95
MM Game Change/Development	0.00	287,809.70	-287,809.70
New Game Developmnet KTD all games	36,039.50	0.00	36,039.50

Financial Update

YTD Profit & Loss, Continued

July 2025- December 2025



Wyoming Lottery Corp Profit Loss July 2025 through Dec 2025

	July - Dec 25	July - Dec 24	\$ Change
M4L New Game Development	326,605.00	0.00	326,605.00
Outside Contract Services (IT)	113,358.05	93,254.42	20,103.63
Operating Income/Expense	July - Dec 25	July - Dec 24	\$ Change
Vendor Background Services	1,265.00	361.00	904.00
Payroll Services	4,565.00	3,816.00	749.00
Retail Investigation	3,815.90	4,881.99	-1,066.09
Facilities & Equipment	161,728.99	218,695.98	-56,966.99
Communications	7,185.79	6,344.19	841.60
Office Costs	20,639.52	13,945.86	6,693.66
Outside Services	45,081.28	46,340.66	-1,259.38
Petty Cash Over/Short	-7.00	-16.50	9.50
Other	12,982.00	124.50	12,857.50
Retailer Special Incentive	5,000.00	4,000.00	1,000.00
Rent & Janitorial	21,447.14	57,143.96	-35,696.82
Ticket Problem Expense	0.00	0.00	0.00
Salaries, Wages & Benefits	848,430.62	798,107.83	50,322.79
Travel	25,847.40	52,386.14	-26,538.74
EE Uniforms	7,794.17	318.69	7,475.48
Pension Expense	0.00	0.00	0.00
Total Operating Expenses	2,636,236.53	2,485,655.29	150,581.24
Net Operating Income	4,165,625.82	1,562,039.74	2,603,586.08
Other Income			
Interest Income	68,657.19	57,026.83	11,630.36
Gain/Loss on Sale of Assets	-7,845.56	0.00	-7,845.56
Total Other Income	60,811.63	57,026.83	3,784.80
Other Expenses			
Interest Expense	148.86	1,236.77	-1,087.91
Total Other Expense	148.86	1,236.77	-1,087.91
Net Income Before State Transfer	4,226,288.59	1,617,829.80	2,608,458.79
State of Wyoming Transfers	3,353,960.43	1,603,736.76	1,750,223.67
Net Income	872,328.16	14,093.04	858,235.12
State Transfer % of Net Income	79.36%	99.13%	-19.77%

Financial Update

Q2 Profit & Loss Budget Vs. Actual

October 2025- December 2025

Wyoming Lottery Corp Profit & Loss Budget vs. Actual October 2025 through December 2025

	FY 26 QTR 2			
	TOTAL			
	Oct 25-Dec 25	Budget	- Favorable	% of Budget
Ordinary Income/Expense				
Total 40000 - Income / Revenues	13,655,810.67	6,668,997.00	6,986,813.67	204.77%
Total 48000 - Other Revenues	24,546.67	0.00	24,546.67	100.0%
Total Income	13,680,357.34	6,668,997.00	7,011,360.34	205.13%
Cost of Goods Sold				
Total 50000 - A Direct Gaming Costs	7,896,681.78	3,902,599.98	3,994,081.80	202.34%
Total 51000 - B Gaming Expenses	2,554,222.84	1,203,087.60	1,351,135.24	212.31%
Total COGS	10,450,904.62	5,105,687.58	5,345,217.04	204.69%
Gross Profit	3,229,452.72	1,563,309.42	1,666,143.30	206.58%
	Oct 25-Dec 25	Budget	+ Favorable	% of Budget
Expense				
Total 60000 - Business Expenses	81,960.52	123,375.00	-41,414.48	66.43%*
Total 61000 - Contract Services	718,382.67	808,890.01	-90,507.34	88.81%**
Total 62000 - Facilities and Equipment	59,344.59	113,429.00	-54,084.41	52.32%***
Total 63000 - Operations	53,793.85	40,020.00	13,773.85	134.42%****
Total 64000 - Personnel Salaries, Benefits & Travel	438,904.41	475,745.00	-36,840.59	92.26%*****
Total Expense	1,352,386.04	1,561,459.01	-209,072.97	86.61%
Net Ordinary Income	1,877,066.68	1,850.41	1,875,216.27	101,440.58%
Other Income/Expense				
70000 - Interest Income	41,154.77	22,500.00	18,654.77	182.91%
81000 - Interest Expense	0.00	750.00	-750.00	0.0%
82000 - Loss on Disposal of Assets	0.00	0.00	0.00	0.0%
Total Other Expense	0.00	750.00	-750.00	0.0%
Net Other Income	41,154.77	21,750.00	19,404.77	189.22%
	Oct 25-Dec 25	Budget	- Favorable	% of Budget
Net Income before Transfers to State of Wyoming	1,918,221.45	23,600.41	1,894,621.04	8,127.92%
Transfers to State of Wyoming	1,537,737.64			
Net Income	380,483.81			

* Over \$2,500 Board Expenses; Over \$6,800 EE Recruitment; Over \$5,171 Insurance; Under Dues \$87,000; Includes RG Expenses of \$31,494.11

** Under Audit \$10,800; Over \$6,500 Legal; Under \$6,000 Mktg; Over \$44,000 Swag, Under \$68,395 NGD; Under \$29,000 KTD; Under \$23,500 IT; Under \$4,000 Retail Investigations

*** Over \$1,900 Insurance; Under \$21,000 Depreciation; Under \$8,000 IT Equipment; Under \$4,000 Utilities; Under \$20,000 Maintenance

**** Over \$3,500 Office; Over \$10,000 Other Expenses

***** Under \$6,700 Benefits; Under \$16,000 Comp & Taxes; Under \$14,000 Travel

Financial Update

YTD Profit & Loss Budget Vs. Actual

July 2025- September 2025

Wyoming Lottery Corp Profit & Loss Budget vs. Actual July 2025 through December 2025

	FY 26 QTR 2			
	TOTAL			
	Jul 25-Dec 25	Budget	- Favorable	% of Budget
Ordinary Income/Expense				
Total 40000 · Income / Revenues	26,563,783.81	13,337,994.00	13,225,789.81	199.16%
Total 48000 · Other Revenues	49,395.56	0.00	49,395.56	100.0%
Total Income	26,613,179.37	13,337,994.00	13,275,185.37	199.53%
Cost of Goods Sold				
Total 50000 · A Direct Gaming Costs	14,900,480.51	7,805,199.96	7,095,280.55	190.91%
Total 51000 · B Gaming Expenses	4,910,836.51	2,406,175.20	2,504,661.31	204.09%
Total COGS	19,811,317.02	10,211,375.16	9,599,941.86	194.01%
Gross Profit	6,801,862.35	3,126,618.84	3,675,243.51	217.55%
	Jul 25-Dec 25	Budget	+ Favorable	% of Budget
Expense				
Total 60000 · Business Expenses	110,818.62	169,860.00	-59,041.38	65.24% *
Total 61000 · Contract Services	1,369,288.00	1,611,230.02	-241,942.02	84.98% **
Total 62000 · Facilities and Equipment	161,728.99	282,358.00	-120,629.01	57.28% ***
Total 63000 · Operations	112,328.73	103,195.00	9,133.73	108.85% ****
Total 64000 · Personnel Salaries, Benefits & Travel	882,072.19	1,002,340.00	-120,267.81	88.0% *****
Total Expense	2,636,236.53	3,168,983.02	-532,746.49	83.19%
Net Ordinary Income	4,165,625.82	-42,364.18	4,207,990.00	-9.832.9%
Other Income/Expense				
70000 · Interest Income	68,657.19	45,000.00	23,657.19	152.57%
81000 · Interest Expense	148.86	1,500.00	-1,351.14	9.92%
82000 · Loss on Disposal of Assets	7,845.56	0.00	7,845.56	100.0%
Total Other Expense	7,994.42	1,500.00	6,494.42	532.96%
Net Other Income	60,662.77	43,500.00	17,162.77	139.46%
	Jul 25-Dec 25	Budget	- Favorable	% of Budget
Net Income before Transfers to State of Wyoming	4,226,288.59	1,135.82	4,225,152.77	372,091.4%
Transfers to State of Wyoming	3,353,960.46			
Net Income	872,328.13			

* Under \$2,800 Board Expenses; Over \$10,000 EE Recruitment; Under \$13,000 Insurance; Under Dues \$92,000; Includes RG Expenses of \$39,000

** Under \$11,500 Acct; Under \$65,000 Mktg; Under \$56,000 KTD Change; Under \$82,000 GLI; Under \$45,000 IT; Under \$5,000 BC; Over \$10,000 Legal; Over \$14,000 App updates

*** Under \$38,000 Depreciation; Under \$50,000 IT Equipment; Under \$36,000 Maint.

**** Over \$9,500 Other Expenses

***** Under \$19,000 Benefits; Under \$58,000 Comp & Taxes; Under \$43,000 Travel

Financial Update

YTD Profit & Loss Responsible Gambling

Budget vs. Actual

July 2025 - December 2025

Wyoming Lottery Corp
Profit & Loss Responsible Gambling Budget vs. Actual
July 2025 through December 2025

	FY 26 QTR 2 YTD		
	TOTAL		
	July - December 25	FY26 Budget	Available
Responsible Gambling Expenses			
Tracker Study Follow Up Research	0.00	0.00	0.00
UW Survey	28,669.11	0.00	-28,669.11
Strategic Plan 2019	0.00	0.00	0.00
Brochure Reprints	0.00	0.00	0.00
Media Planning & Buying		0.00	0.00
Responsible Gambling Travel/Conferences as Needed	7,921.66	20,000.00	12,078.34
Fremont County Service Research	0.00	0.00	0.00
Dues & Sponsorships	2,500.00	2,500.00	0.00
Allocation To Be Determined		212,418.57	212,418.57
Total Responsible Gambling Expenses	39,090.77	234,918.57	195,827.80

Responsible Gambling Balance

4/30/18 Responsible Gambling Balance	64.06
5/1/18 Unclaimed Prize Funding	200,000.00
FY18 Expenses	-25,869.63
FY 19 Expenses	-109,165.65
FY 20 Expenses	-2,188.00
FY 21 Expenses	-7,188.00
FY 22 Expenses	-48,311.80
7/29/22 Unclaimed Prize Funding	200,000.00
FY 23 Expenses	-19,288.00
FY 24 Expenses	-37,766.33
FY 25 Expenses	-115,368.08
7/01/25 Unclaimed Prize Funding	200,000.00
FY 26 Expenses	-39,090.77
12/31/25 Responsible Gambling Balance	195,827.80

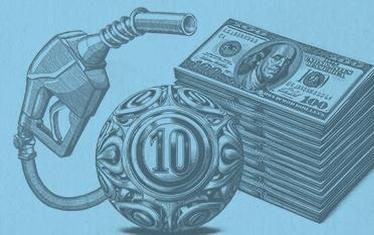
Unclaimed Prize Fund Balance as of 12/31/2025

\$965,570.77



Sales

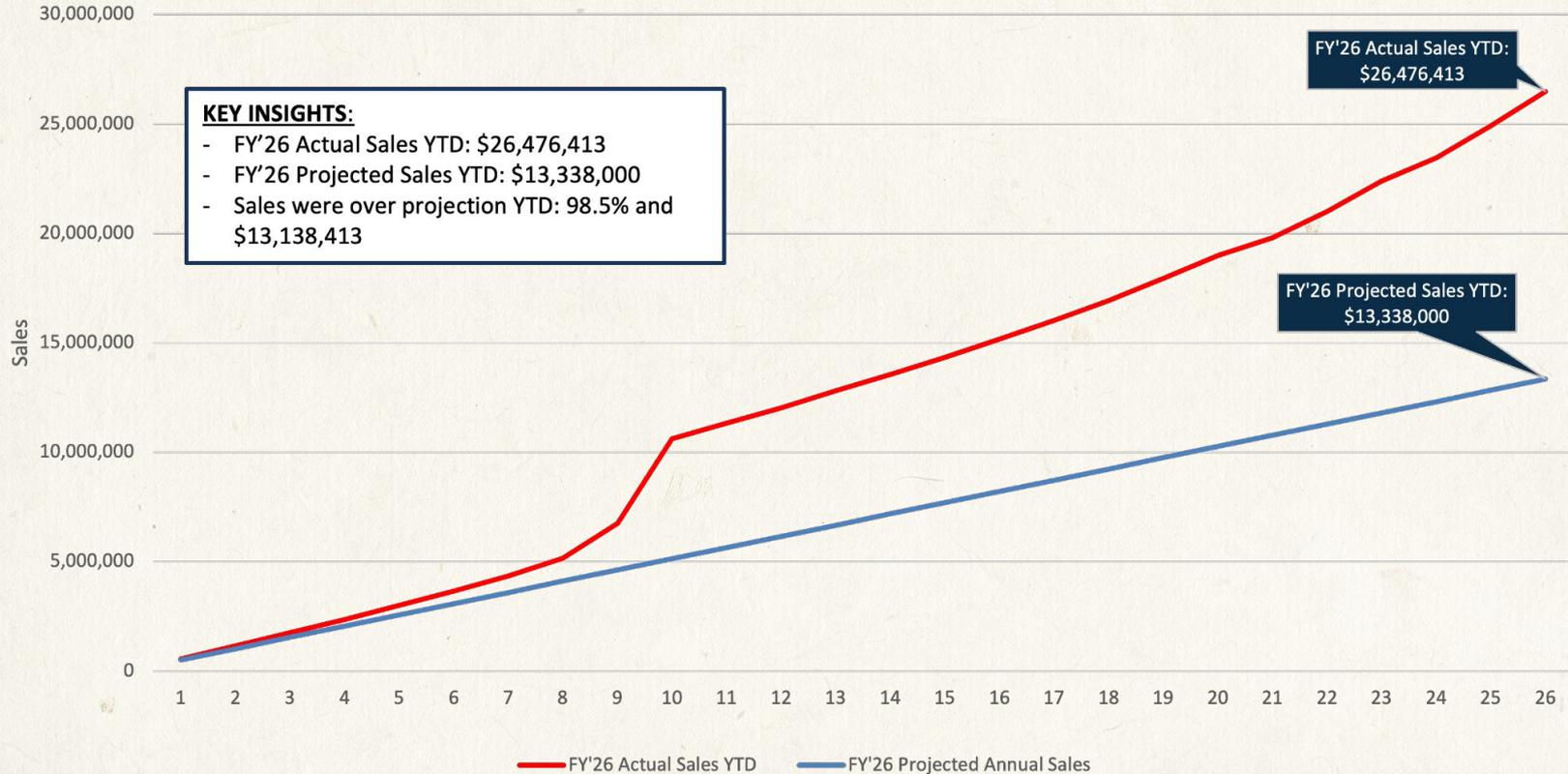
Update on FY2026 Q2
Sales for all games.



Sales Update



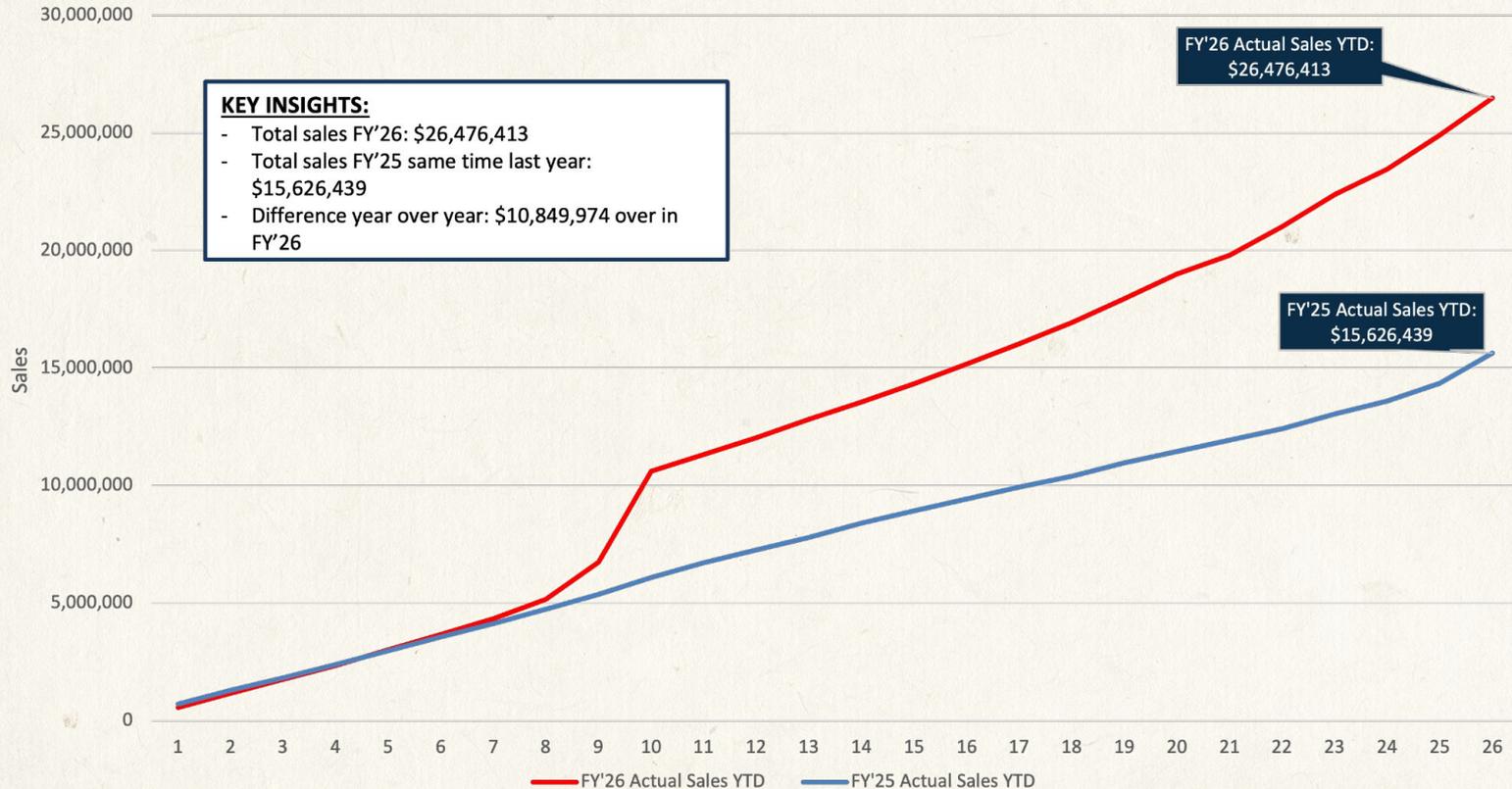
Total Sales - FY'26 Actual vs. Projection
Week ending: 12/27/25



Sales Update



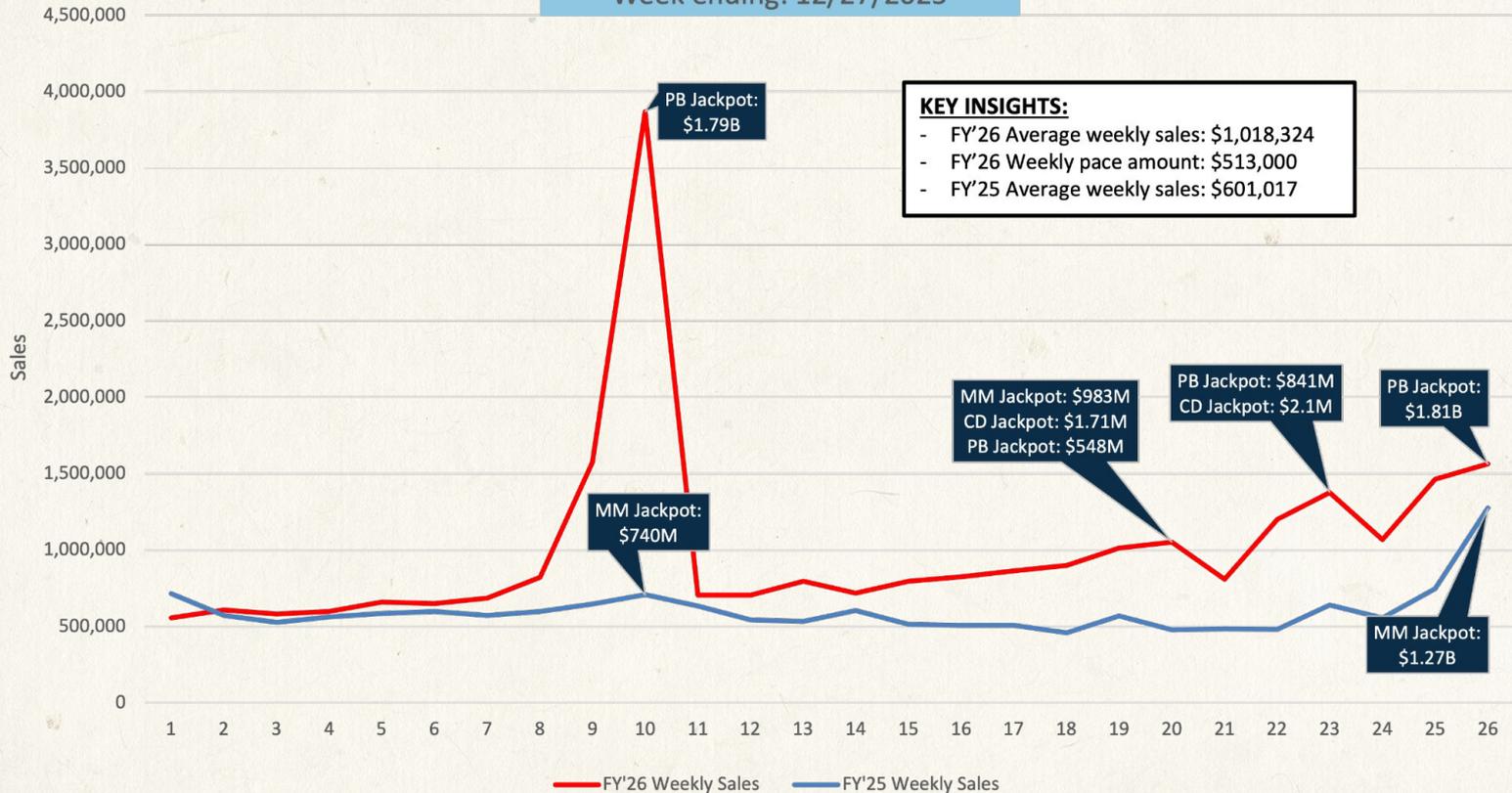
Total Sales - FY'26 vs. FY'25
Week ending: 12/27/25



Sales Update



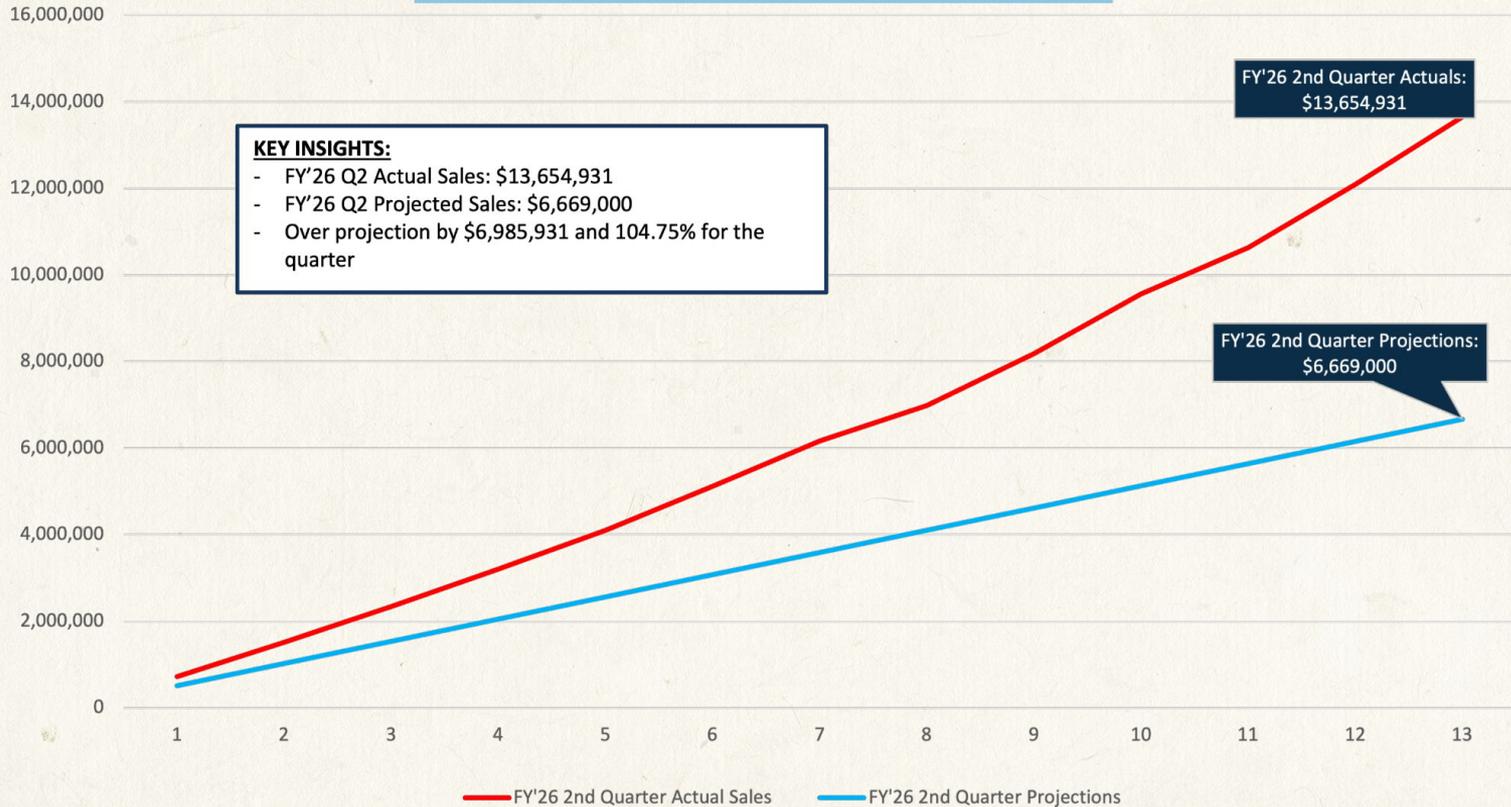
Actual Weekly Sales - FY'26 vs. FY'25
Week ending: 12/27/2025



Sales Update



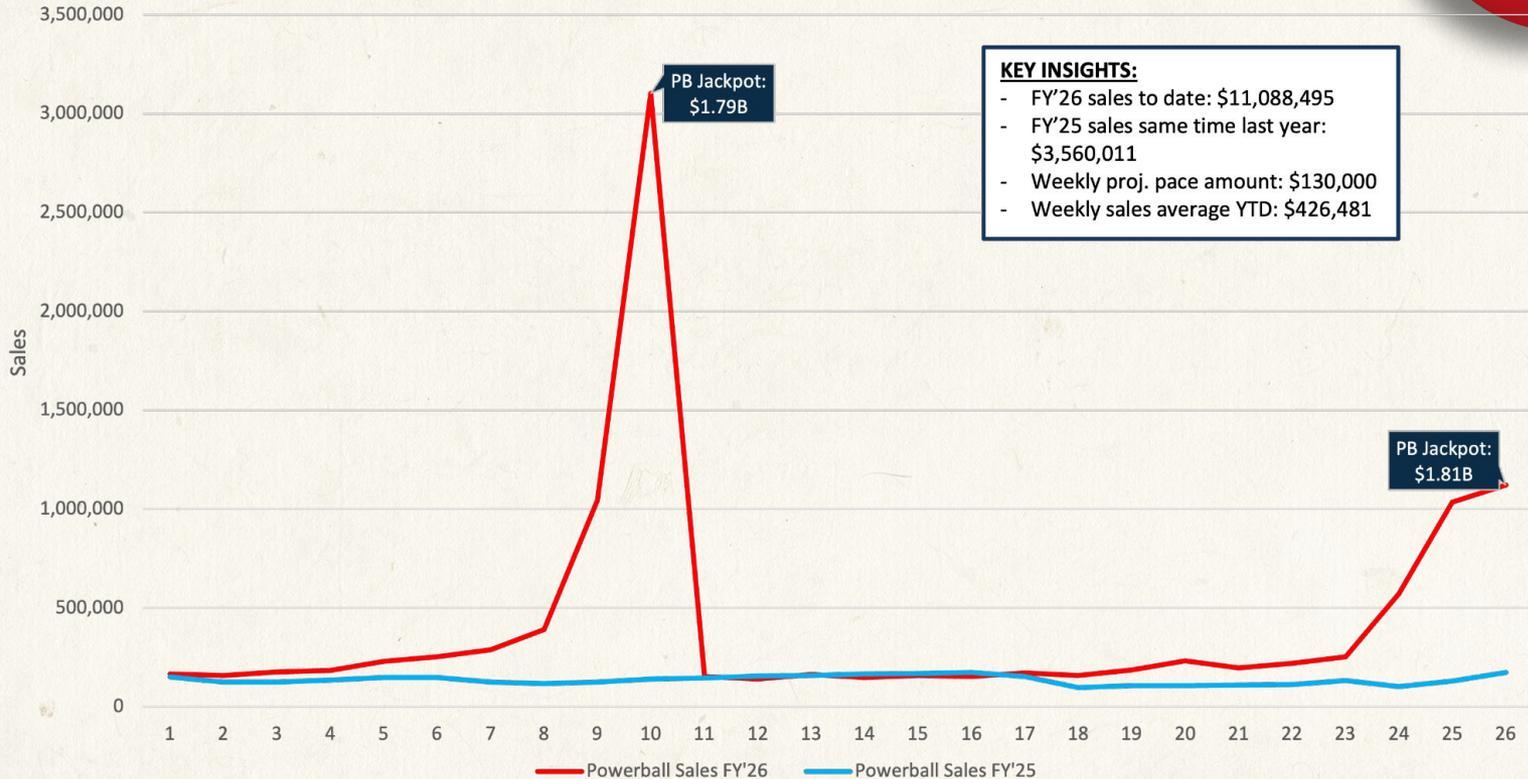
Total 2nd Quarter Sales - FY'26 Actual vs. Projections
Quarter Ending 12/27/25



Sales Update



Powerball Sales - FY'26 vs. FY'25
Week Ending: 12/27/25



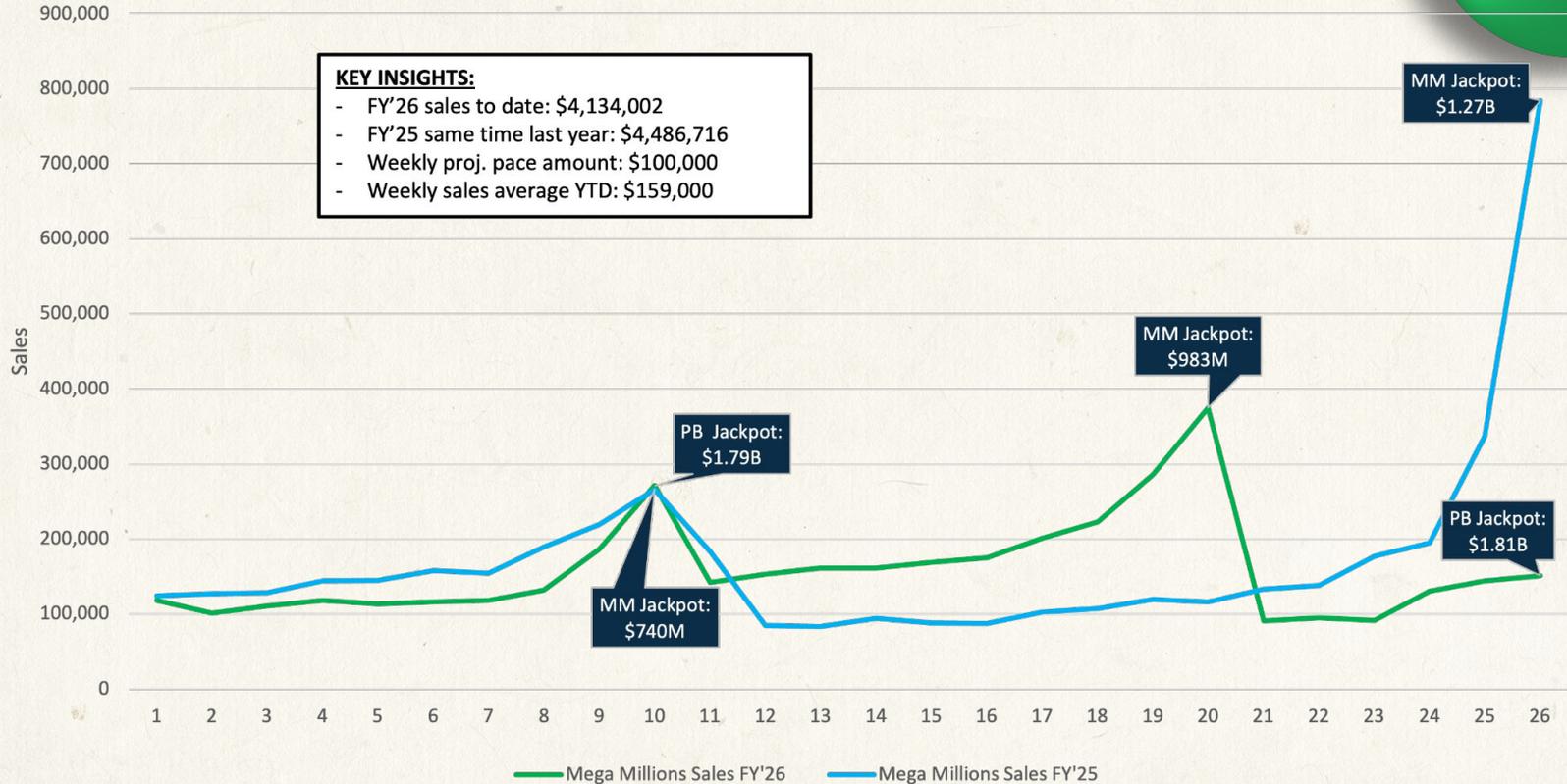
Sales Update



Mega Millions Sales - FY'26 vs. FY'25
Week Ending: 12/27/25

KEY INSIGHTS:

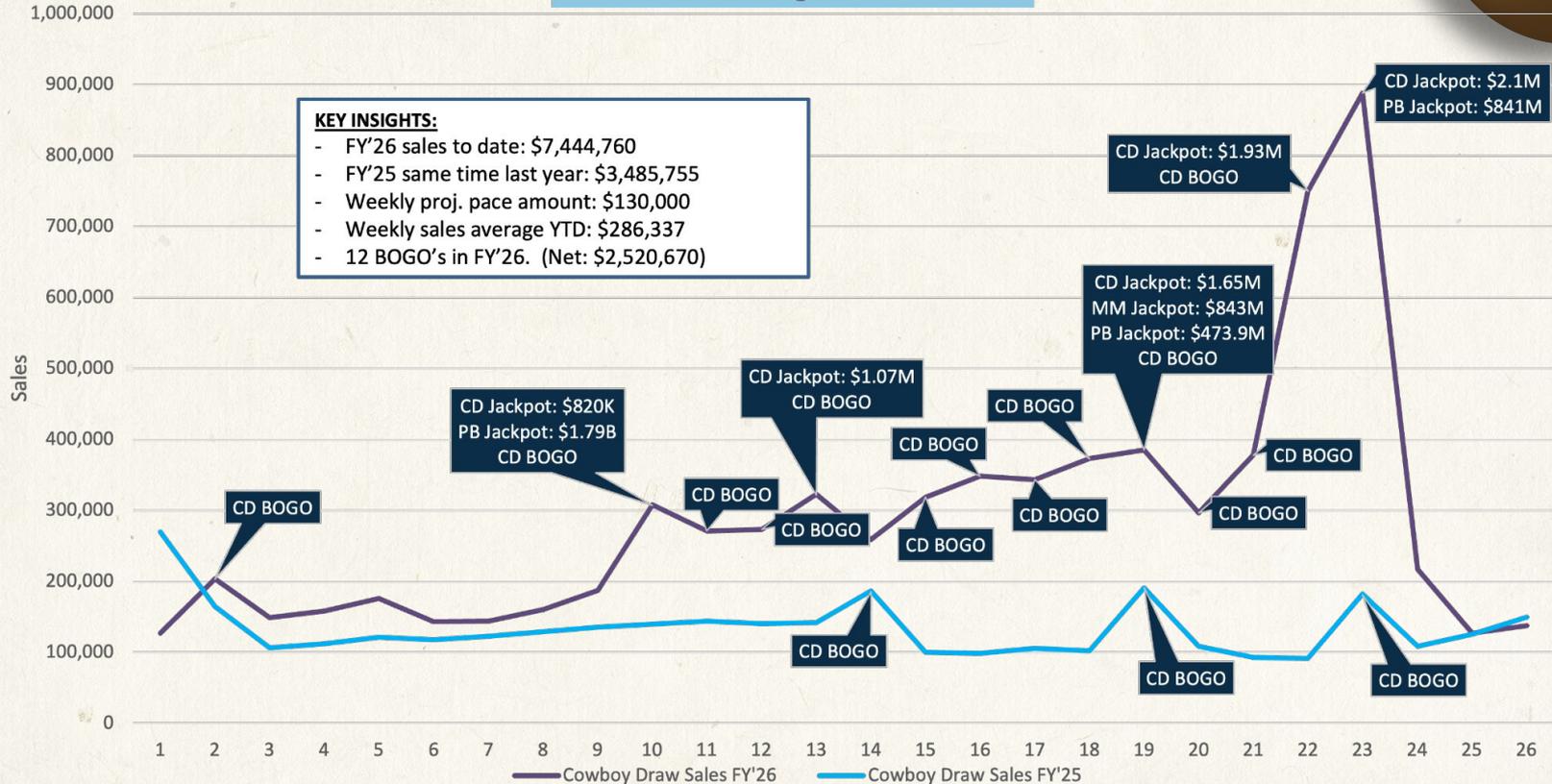
- FY'26 sales to date: \$4,134,002
- FY'25 same time last year: \$4,486,716
- Weekly proj. pace amount: \$100,000
- Weekly sales average YTD: \$159,000



Sales Update



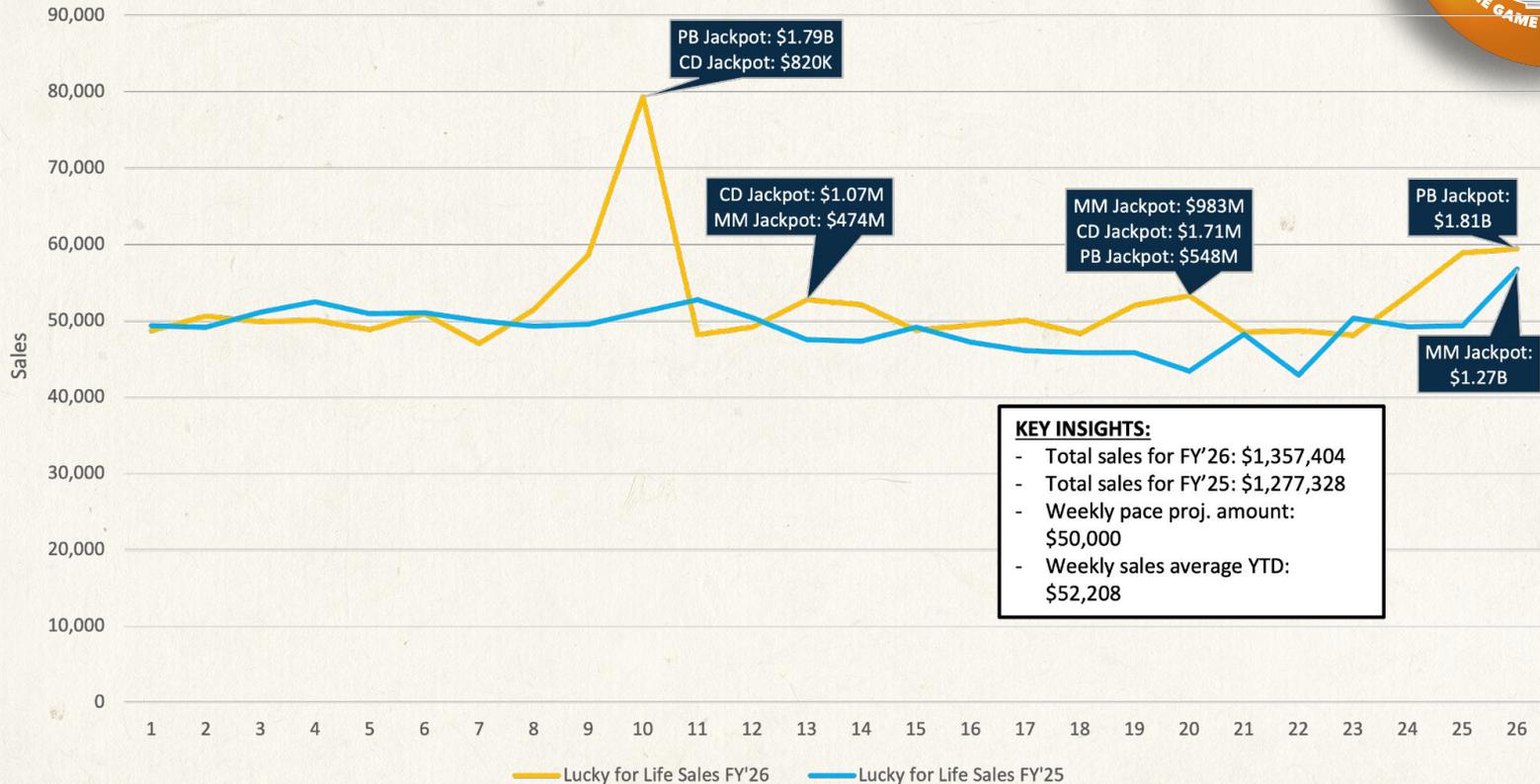
Cowboy Draw Sales - FY'26 vs. FY'25
Week ending: 12/27/25



Sales Update



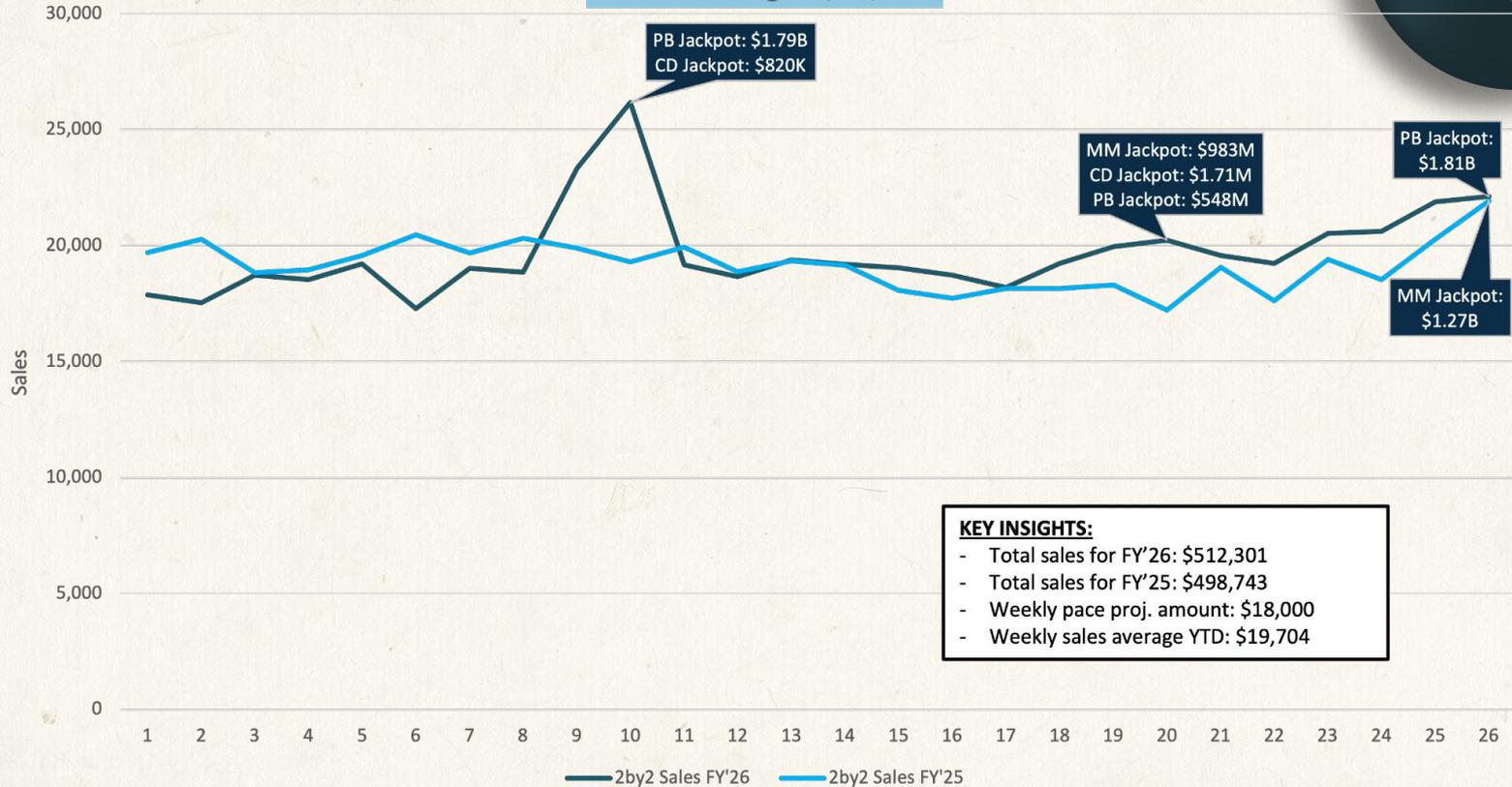
Lucky for Life Sales - FY'26 vs. FY'25
Week ending: 12/27/25



Sales Update



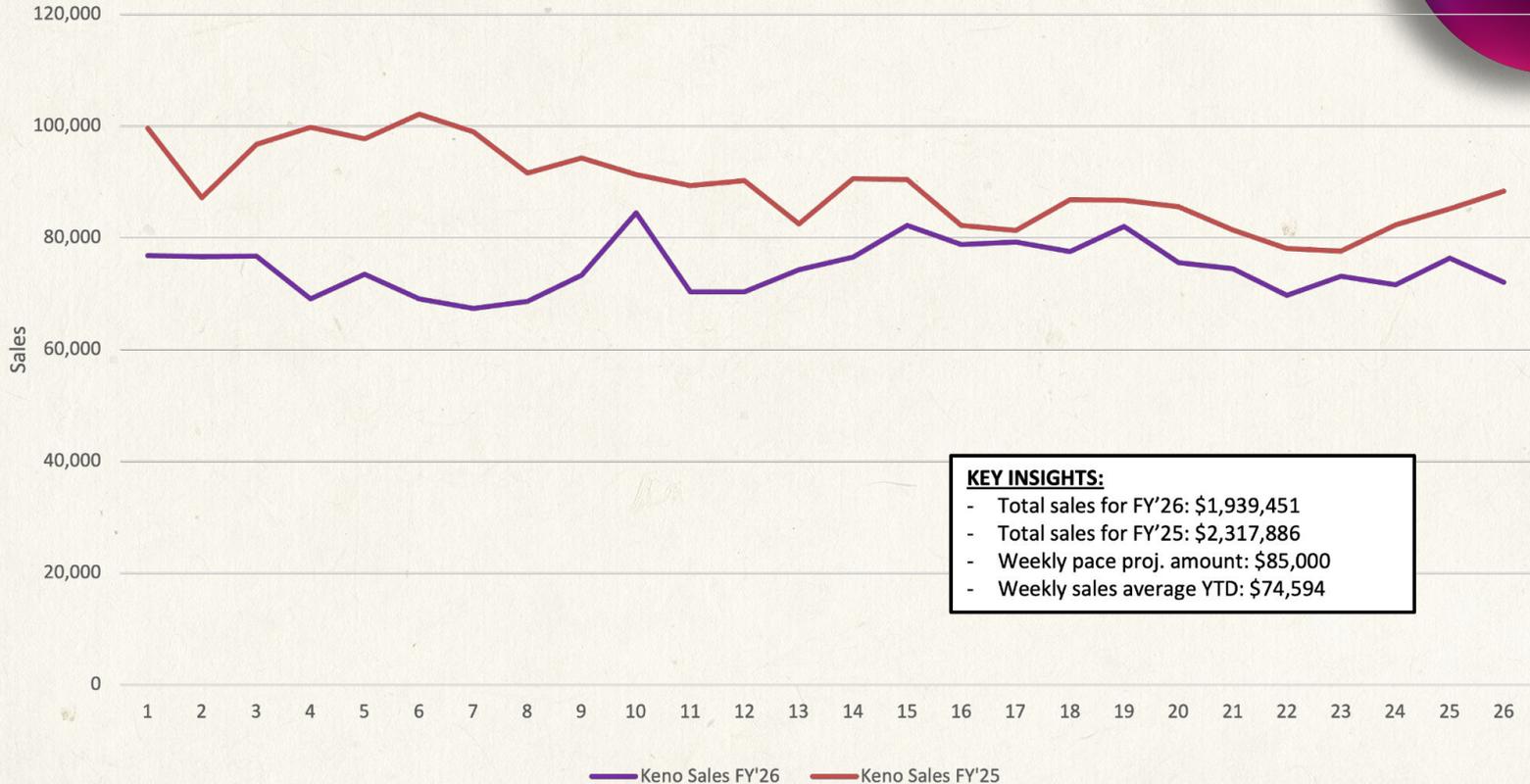
2by2 Sales - FY'26 vs. FY'25
Week ending: 12/27/25



Sales Update



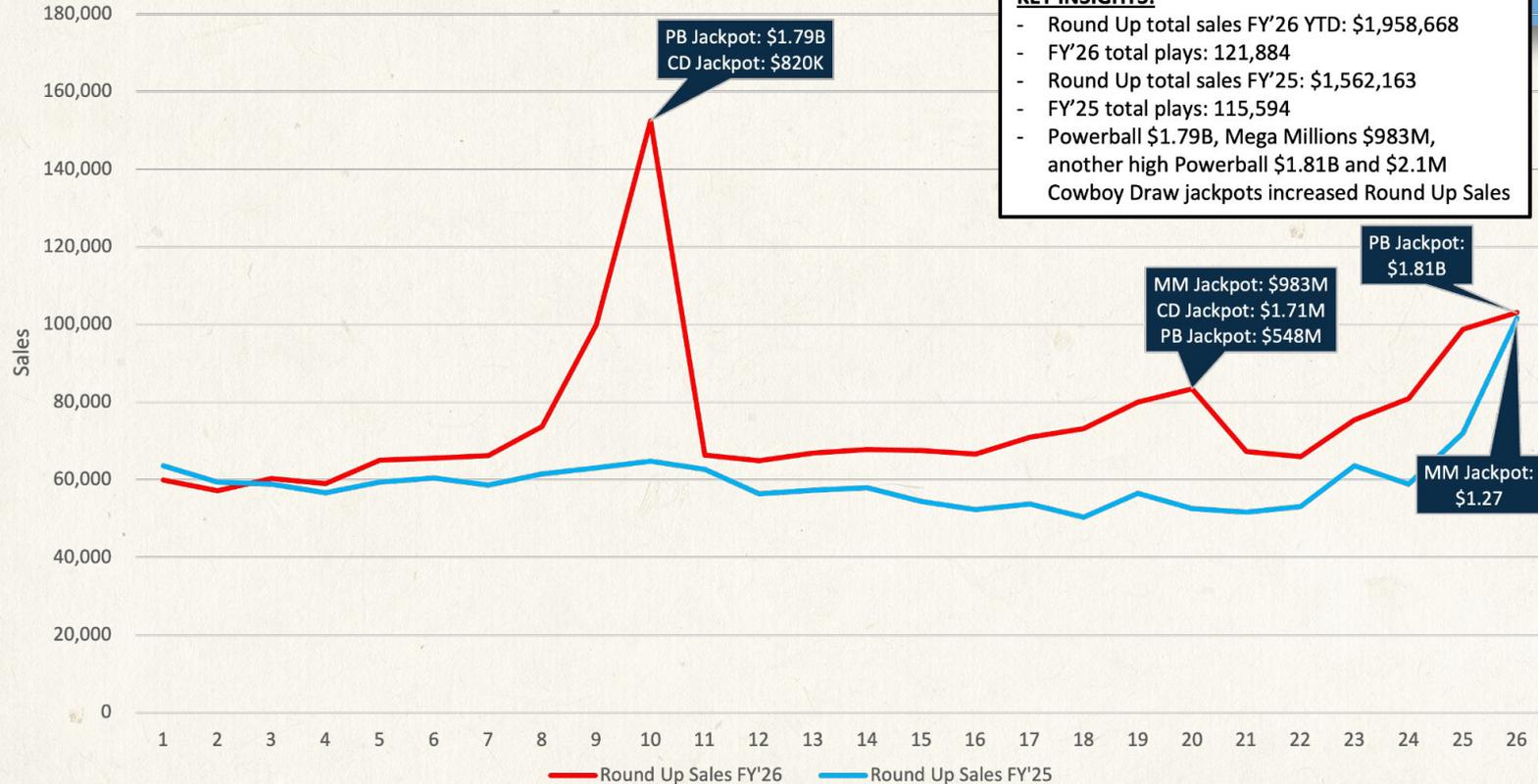
Keno Sales - FY'26 vs. FY'25
Week ending 12/27/25



Sales Update



Round Up Sales - FY'26 vs. FY'25
Week ending: 12/27/25

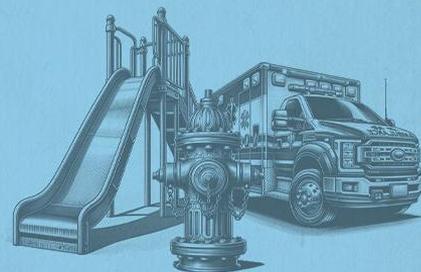


KEY INSIGHTS:

- Round Up total sales FY'26 YTD: \$1,958,668
- FY'26 total plays: 121,884
- Round Up total sales FY'25: \$1,562,163
- FY'25 total plays: 115,594
- Powerball \$1.79B, Mega Millions \$983M, another high Powerball \$1.81B and \$2.1M
- Cowboy Draw jackpots increased Round Up Sales

Marketing

Update on FY2026 Q2
Marketing initiatives.



UW Football Cowboy Draw BOGOs

UW Football

- Avg. Sunday net sales 4 weeks before: **\$23,300**
- Average Sunday net sales during BOGOs: **\$210,055**
- Total Net: **\$2,520,670**
- High jackpot approaching \$2 million influenced sales
- Highest BOGO sales ever (been running BOGO since 2018)



GO POIKES!

WYOMING VS FRESNO ST.

WyoLotto

PROUD SPONSOR OF UW ATHLETICS 

COWBOY DRAW

**BUY ONE GET ONE FREE
THIS SUNDAY 11AM-2PM**

Millionaire For Life



Digital video ad



WIN
\$1 MILLION
A YEAR FOR



PLAY
TODAY

wyolotto.com/newgame

Pads

Millionaire For Life



Live February 22, 2026

- Pre-launch campaign Jan. 15 - Feb. 21, includes small media buy, social, PR, email, retailer communications
- Launch campaign Feb. 22 - May 10
 - Connected TV
 - Broadcast TV
 - Digital
 - Social
 - Radio



Giving back - Holiday cheer



Meals on Wheels

- Sponsor of meals being delivered throughout the fiscal year
- Volunteered to help package meals



Grocery Stores

- Giving away fun swag and grocery store gift cards at grocery stores before Thanksgiving and Christmas
- Will continue in January and February



Game Updates

Update on FY2026 Q2 Game Totals



Cowboy Draw

FY2026 Q2:

- 231,409 Total Winners
- \$4,075,130 Total Won
- 387 that won \$1,000
- 1 Jackpot Win

Since Launch:

- 4,265,822 Total Winners
- \$76,417,345 Total Won
- 7,998 have won \$1,000
- 44 Jackpot Wins



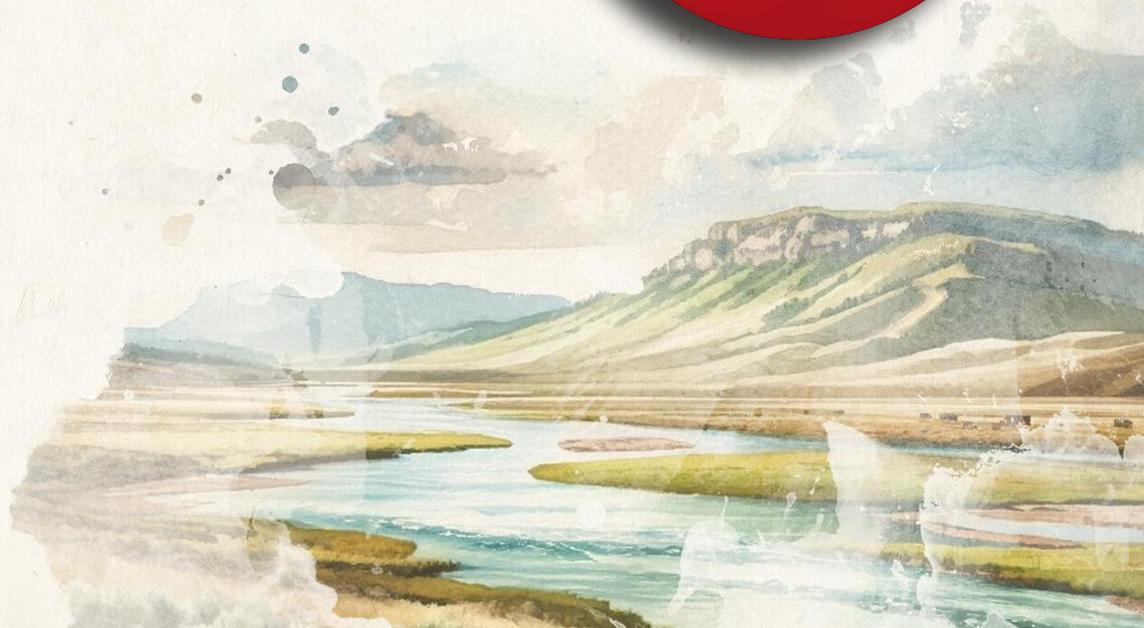
Powerball

FY2026 Q2:

- 74,497 Total Winners
- \$886,456 Total Won
- 4 that won \$1,000 or more
- 0 Jackpot Wins

Since Launch:

- 1,923,126 Total Winners
- \$26,081,830 Total Won
- 74 have won \$1,000 or more
- 0 Jackpot Wins



Mega Millions

FY2026 Q2:

- 20,165 Total Winners
- \$429,662 Total Won
- 15 that won \$1,000 or more
- 0 Jackpot Wins

Since Launch:

- 1,604,073 Total Winners
- \$16,900,171 Total Won
- 274 have won \$1,000 or more
- 0 Jackpot Wins



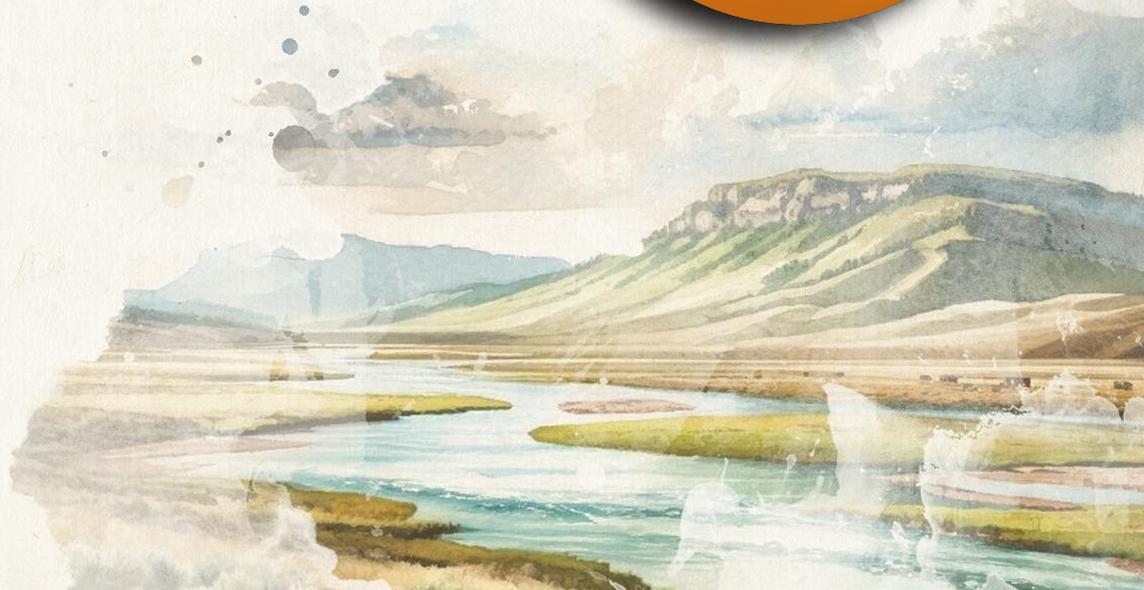
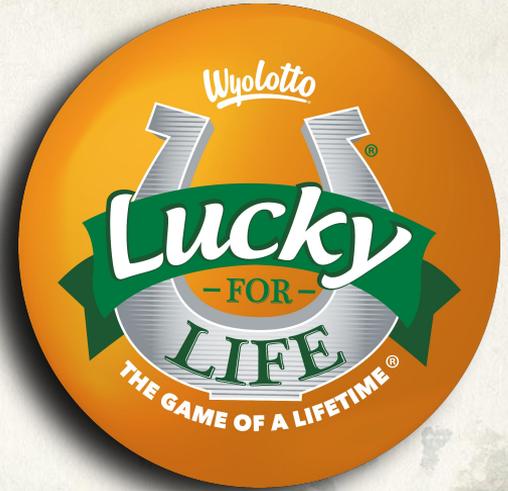
Lucky For Life

FY2026 Q2:

- 43,414 Total Winners
- \$649,326 Total Won
- 4 that won \$1,000 or more
- 0 Jackpot Wins

Since Launch:

- 1,500,806 Total Winners
- \$17,914,832 Total Won
- 91 have won \$1,000
- 1 Jackpot Wins



2by2

FY2026 Q2:

- 97,053 Total Winners
- \$177,012 Total Won
- 4 Jackpots Wins

Since Launch:

- 2,209,289 Total Winners
- \$3,198,357 Total Won
- 71 Jackpot Wins



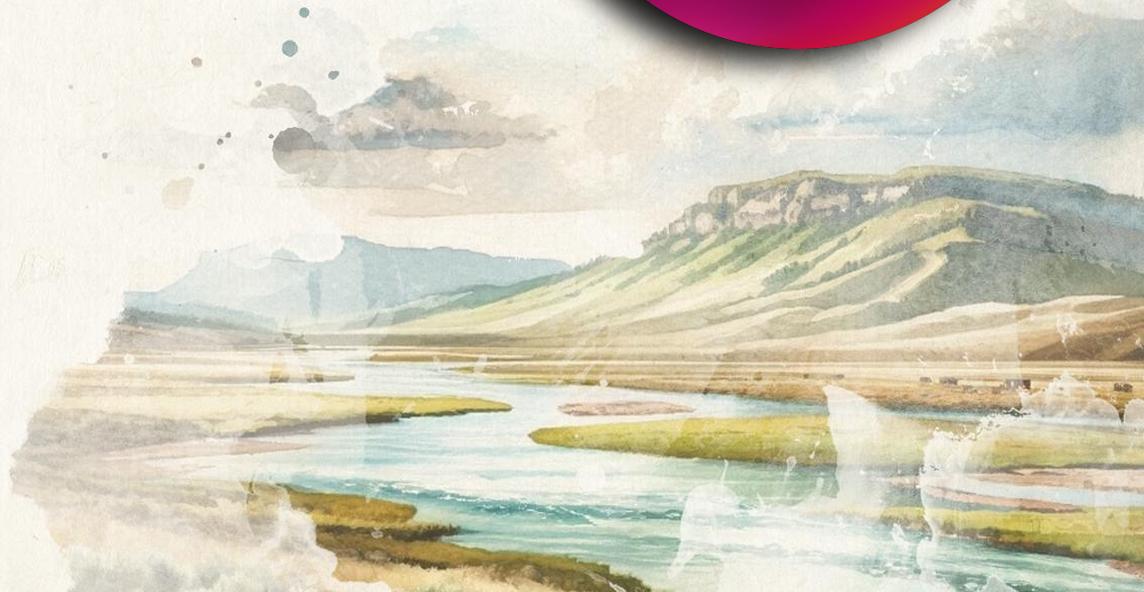
KENO

FY2026 Q2:

- \$680,269 Total Won
- 21 that won \$1,000 or more
- 0 Jackpots Wins

Since Launch:

- \$11,263,429 Total Won
- 360 have won \$1,000 or more
- 2 Jackpot Wins



What comes next...

- RG verification - Retailer training
- Wyoming Responsible Gambling Coalition Study
- Millionaire For Life launch
- New game development



Wyolotto



**THANK
YOU**