

Wyoming Lottery Corporation Board Meeting

Agenda

Wind River Casino – Riverton, WY

To Join Via Teleconference:

866-730-7514 | Pin: 486838#

Board of Directors: Chair: Mark Macy, Vice Chair: Erin Taylor, Secretary: Dave Bonner, Treasurer: Gerry Marburger, Sandra Chitwood, Brian Gamroth, Ross Newman, Sandra Wallop, and Jim Whalen

Attendees: Jon Clontz-CEO, Mike Scissons-CFO, Justin Ballard-Sr. Research Analyst, and Macy Holmes-Administrative Assistant

May 10, 2016

Time	Description	Speaker	TAB
1:00 p.m.	Roll Call and Establish Quorum	Chair Macy	1
1:10 p.m.	Approval of Meeting Minutes <ul style="list-style-type: none">▪ Motion	Chair Macy	2
1:15 p.m.	CEO Report	Jon Clontz, CEO	3
1:30 p.m.	Finance & Accounting Report <ul style="list-style-type: none">• Q3 Financials<ul style="list-style-type: none">▪ Motion• FY17 Budget Approval<ul style="list-style-type: none">▪ Motion• Audit Announcement• DOH Funds Distribution	Mike Scissons, CFO Jon Clontz, CEO	4
2:15 p.m.	Marketing & Sales Report <ul style="list-style-type: none">• Sales Comparison<ul style="list-style-type: none">▪ Year-over-Year• Problem Gambling Update• Focus Group & Study Results• New Game Development Progress• Campaigns & Promotions• CFD Sponsorship	Jon Clontz, CEO Justin Ballard, Sr. Research Analyst	5
3:00 p.m.	Break <ul style="list-style-type: none">• Guest Speaker	Andi Clifford – General Manager of Wind River Hotel & Casino	
3:30 p.m.	Lottery Activity Update <ul style="list-style-type: none">• Mail Processing Policy<ul style="list-style-type: none">▪ Motion• Security Upgrades & Measures• Prize Payment Data & Statistics	Jon Clontz, CEO Dave Stevens, Security Manager	6
4:00 p.m.	Closing Remarks <ul style="list-style-type: none">• Special Session - End of Fiscal Year Meeting Reminder (Teleconference)	Open	
4:10 p.m.	Meeting Adjournment	Chair Macy	