

Wyoming Lottery Corp
Profit & Loss
 January through March 2015

| | <u>Jan - Mar 15</u> |
|--|---------------------|
| Ordinary Income/Expense | |
| Income | |
| 40000 · Income / Revenues | |
| 41000 · Mega Millions Sales (net) | 1,521,092.51 |
| 42000 · Power Ball Sales (net) | 3,302,737.81 |
| 43000 · Cowboy Draw Sales (net) | <u>504,305.00</u> |
| Total 40000 · Income / Revenues | 5,328,135.32 |
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| 48000 · Other Revenues | |
| 48500 · Application Fees (Fidelity-Res) | <u>600.00</u> |
| Total 48000 · Other Revenues | 600.00 |
| | |
| Total Income | 5,328,735.32 |
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| Cost of Goods Sold | |
| 50000 · A Direct Gaming Costs | |
| 50100 · Prize Expense - Low Tier/ Hi | 851,289.23 |
| 50200 · Prize Expense - MUSL | 1,692,651.13 |
| 50300 · Prize Expense CD Jackpot | <u>422,806.00</u> |
| Total 50000 · A Direct Gaming Costs | 2,966,746.36 |
| | |
| 51000 · B Gaming Expenses | |
| 51100 · Gaming Retail Commissions | 331,444.20 |
| 51200 · Gaming Retail Validation Bonus | 5,589.04 |
| 51300 · Vendor Expense - (Intralot) | <u>635,919.84</u> |
| Total 51000 · B Gaming Expenses | 972,953.08 |
| | |
| Total COGS | 3,939,699.44 |
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| Gross Profit | 1,389,035.88 |
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| Expense | |
| 60000 · Business Expenses | |
| 60200 · Board Expenses | |
| 60210 · Board Meetings | 2,761.85 |
| 60220 · Board Travel | 9,052.52 |
| 60200 · Board Expenses - Other | <u>-1,075.40</u> |
| Total 60200 · Board Expenses | 10,738.97 |
| | |
| 60230 · Employee Recruitment & Relocate | 44.00 |
| 60240 · Insurance | 4,148.26 |
| 60260 · Membership Dues | <u>159.00</u> |
| Total 60000 · Business Expenses | 15,090.23 |
| | |
| 61000 · Contract Services | |
| 61100 · Accounting / Audit Fees | 13,725.82 |
| 61200 · Legal Fees | 31,100.61 |
| 61300 · Marketing - Contract | 682,278.33 |
| 61500 · Outside Contract Services (IT) | 137,946.13 |
| 61600 · Payroll Services | 945.55 |
| 61700 · Retail Investigation | <u>1,070.95</u> |
| Total 61000 · Contract Services | 867,067.39 |

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| | |
|---|--------------------------|
| 62000 · Facilities and Equipment | |
| 62100 · Fleet Expenses | 83.86 |
| 62200 · Depr and Amort - Allowable | 15,535.00 |
| 62400 · Insurance - Property | -1,377.48 |
| 62500 · IT Equipment | -28,708.25 |
| 62000 · Facilities and Equipment - Other | <u>-7,820.00</u> |
| Total 62000 · Facilities and Equipment | -22,286.87 |
| | |
| 63000 · Operations | |
| 63100 · Communications | 4,257.36 |
| 63200 · Office Costs | 3,961.89 |
| 63300 · Other Costs | -268.99 |
| 63400 · Other Types of Expenses | 482.59 |
| 63500 · Rent & Janitorial | 15,900.00 |
| Total 63000 · Operations | <u>24,332.85</u> |
| | |
| 64000 · Personnel Salaries & Benefits | |
| 64100 · Employee Benefits | 36,073.81 |
| 64200 · Employee Compensation | 168,692.02 |
| 64400 · Employee Vacation Expense | 5,949.71 |
| 64500 · Employer Payroll Taxes | 15,276.37 |
| 66000 · Travel | |
| 66100 · Employee Conference & Training | 3,057.77 |
| 66200 · Employee Travel | 8,073.25 |
| Total 66000 · Travel | <u>11,131.02</u> |
| Total 64000 · Personnel Salaries & Benefits | <u>237,122.93</u> |
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| Total Expense | <u>1,121,326.53</u> |
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| Net Ordinary Income | 267,709.35 |
| | |
| Other Income/Expense | |
| Other Income | |
| 70000 · Interest Income | 8.70 |
| Total Other Income | <u>8.70</u> |
| | |
| Other Expense | |
| 81000 · Interest Expense | 9,233.09 |
| Total Other Expense | <u>9,233.09</u> |
| | |
| Net Other Income | <u>-9,224.39</u> |
| | |
| Net Income | <u><u>258,484.96</u></u> |