

Wyoming Lottery Corp
Profit & Loss
 October through December 2014

	<u>Oct - Dec 14</u>
Ordinary Income/Expense	
Income	
40000 · Income / Revenues	
41000 · Mega Millions Sales (net)	1,621,540.49
42000 · Power Ball Sales (net)	2,388,119.19
Total 40000 · Income / Revenues	<u>4,009,659.68</u>
48000 · Other Revenues	
48500 · Application Fees (Fidelity-Res)	3,800.00
Total 48000 · Other Revenues	<u>3,800.00</u>
Total Income	4,013,459.68
Cost of Goods Sold	
50000 · A Direct Gaming Costs	
50200 · Prize Expense - MUSL	1,503,437.56
50100 · Prize Expense - Low Tier/ Hi	521,909.00
Total 50000 · A Direct Gaming Costs	<u>2,025,346.56</u>
51000 · B Gaming Expenses	
51300 · Vendor Expense - (Intralot)	530,133.84
51200 · Gaming Retail Validation Bonus	3,751.24
51100 · Gaming Retail Commissions	233,162.04
Total 51000 · B Gaming Expenses	<u>767,047.12</u>
Total COGS	<u>2,792,393.68</u>
Gross Profit	1,221,066.00
Expense	
60000 · Business Expenses	
60200 · Board Compensation	
60210 · Board Meetings	1,585.24
60220 · Board Travel	479.64
Total 60200 · Board Compensation	<u>2,064.88</u>
60240 · Insurance	618.00
60260 · Membership Dues	300.00
Total 60000 · Business Expenses	<u>2,982.88</u>
61000 · Contract Services	
61200 · Legal Fees	9,086.00
61300 · Marketing - Contract	719,090.76
61500 · Outside Contract Services (IT)	17,097.66
61600 · Payroll Services	615.10
61700 · Retail Investigation	23,561.64
Total 61000 · Contract Services	<u>769,451.16</u>
62000 · Facilities and Equipment	
62100 · Fleet Expenses	1,966.33

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62200 · Depr and Amort - Allowable	11,828.72
62300 · Equip Rental and Maintenance	141.93
62400 · Insurance - Property	593.48
62500 · IT Equipment	24,713.25
62000 · Facilities and Equipment - Other	4,300.58
Total 62000 · Facilities and Equipment	<u>43,544.29</u>
63000 · Operations	
63100 · Communications	4,481.29
63200 · Office Costs	4,913.49
63300 · Other Costs	46.00
63500 · Rent & Janitorial	10,400.00
Total 63000 · Operations	<u>19,840.78</u>
64000 · Personnel Salaries & Benefits	
64100 · Employee Benefits	36,368.35
64200 · Employee Compensation	173,072.49
64400 · Employee Vacation Expense	10,779.55
64500 · Employer Payroll Taxes	12,897.95
66000 · Travel	
66100 · Employee Conference & Training	1,553.33
66200 · Employee Travel	4,636.34
Total 66000 · Travel	<u>6,189.67</u>
Total 64000 · Personnel Salaries & Benefits	<u>239,308.01</u>
Total Expense	<u>1,075,127.12</u>
Net Ordinary Income	145,938.88
Other Income/Expense	
Other Income	
70000 · Interest Income	8.63
Total Other Income	<u>8.63</u>
Other Expense	
81000 · Interest Expense	10,874.88
Total Other Expense	<u>10,874.88</u>
Net Other Income	<u>-10,866.25</u>
Net Income	<u><u>135,072.63</u></u>