

Wyoming Lottery Corp
Profit & Loss
July through September 2014

	<u>Jul - Sep 14</u>
Ordinary Income/Expense	
Income	
Interest Earned - Fidelity	0.00
40000 - Income / Revenues	
41000 - Mega Millions Sales (net)	677,089.00
42000 - Power Ball Sales (net)	1,468,664.00
Total 40000 - Income / Revenues	<u>2,145,753.00</u>
48000 - Other Revenues	
48500 - Application Fees (Fidelity-Res)	39,300.00
Total 48000 - Other Revenues	<u>39,300.00</u>
Total Income	2,185,053.00
Cost of Goods Sold	
50000 - A Direct Gaming Costs	
50200 - Prize Expense - MUSL	714,020.89
50100 - Prize Expense - Low Tier/ Hi	257,008.00
Total 50000 - A Direct Gaming Costs	<u>971,028.89</u>
51000 - B Gaming Expenses	
51300 - Vendor Expense - (Intralot)	255,130.03
51200 - Gaming Retail Validation Bonus	1,299.36
51100 - Gaming Retail Commissions	128,696.94
Total 51000 - B Gaming Expenses	<u>385,126.33</u>
Total COGS	<u>1,356,155.22</u>
Gross Profit	828,897.78
Expense	
60000 - Business Expenses	
60100 - Bank Fee	0.00
60200 - Board Compensation	
60210 - Board Meetings	10,573.16
60220 - Board Travel	4,065.52
60200 - Board Compensation - Other	1,075.40
Total 60200 - Board Compensation	<u>15,714.08</u>
60240 - Insurance	1,747.48
60250 - Interest	0.00
60260 - Membership Dues	39,864.21
Total 60000 - Business Expenses	<u>57,325.77</u>
61000 - Contract Services	
61100 - Accounting / Audit Fees	8,000.00
61200 - Legal Fees	15,616.94
61300 - Marketing - Contract	1,458,169.20
61500 - Outside Contract Services (IT)	356,560.17
61600 - Payroll Services	615.00

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61700 · Retail Investigation	66,248.31
Total 61000 · Contract Services	<u>1,905,209.62</u>
62000 · Facilities and Equipment	
62100 · Fleet Expenses	1,826.36
62200 · Depr and Amort - Allowable	10,633.77
62400 · Insurance - Property	784.00
62500 · IT Equipment	3,995.00
62000 · Facilities and Equipment - Other	8,288.75
Total 62000 · Facilities and Equipment	<u>25,527.88</u>
63000 · Operations	
63100 · Communications	3,563.98
63200 · Office Costs	12,599.89
63300 · Other Costs	222.99
63500 · Rent & Janitorial	20,800.00
Total 63000 · Operations	<u>37,186.86</u>
64000 · Personnel Salaries & Benefits	
64100 · Employee Benefits	41,569.98
64200 · Employee Compensation	196,141.89
64300 · Employee Parking	2,400.00
64400 · Employee Vacation Expense	4,668.08
64500 · Employer Payroll Taxes	16,238.43
66000 · Travel	
66100 · Employee Conference & Training	1,072.79
66200 · Employee Travel	12,254.56
Total 66000 · Travel	<u>13,327.35</u>
Total 64000 · Personnel Salaries & Benefits	<u>274,345.73</u>
Total Expense	<u>2,299,595.86</u>
Net Ordinary Income	-1,470,698.08
Other Income/Expense	
Other Income	
70000 · Interest Income	6.27
Total Other Income	<u>6.27</u>
Other Expense	
81000 · Interest Expense	8,955.97
Total Other Expense	<u>8,955.97</u>
Net Other Income	<u>-8,949.70</u>
Net Income	<u><u>-1,479,647.78</u></u>