

# Wyoming Lottery Corporation Board Meeting

November 15, 2016

## Agenda

Irma Hotel – Cody, WY

**To Join Via Teleconference:**

**866-730-7514 | Pin: 486838#**

**Board of Directors:** Mark Macy - Chairman, Dave Bonner - Secretary,  
Gerry Marburger - Treasurer, Sandra Chitwood, Sandra Wallop, Ross Newman and Jim Whalen  
**Attendees:** Jon Clontz - CEO, Robin Reining – CAO, Justin Ballard – CFO,  
Macy Holmes – Administrative Assistant

Time	Description	Speaker	TAB
8:30 a.m.	Roll Call and Establish Quorum	Chairman Macy	1
8:35 a.m.	Approval of Meeting Minutes <ul style="list-style-type: none"><li>• Motion</li></ul>	Chairman Macy	2
8:40 a.m.	CEO Report	Jon Clontz, CEO	
9:10 a.m.	<b>Finance &amp; Accounting Report</b> <ul style="list-style-type: none"><li>• Q4 Financials &amp; Audit Results</li></ul>	Justin Ballard, CFO Jon Clontz, CEO	3
10:05 a.m.	<b>Marketing &amp; Sales Report</b> <ul style="list-style-type: none"><li>• Sales Comparison<ul style="list-style-type: none"><li>▪ Year-over-year</li></ul></li><li>• NCPG Review</li><li>• Lucky for Life<ul style="list-style-type: none"><li>▪ Game Rules Approval<ul style="list-style-type: none"><li>❖ Motion</li></ul></li><li>▪ Focus Group Update</li><li>▪ Retailer Training Overview</li></ul></li><li>• Campaigns &amp; Promotions<ul style="list-style-type: none"><li>▪ Summer Sponsorship Review</li><li>▪ New Game Update</li></ul></li></ul>	Justin Ballard, CFO Jon Clontz, CEO Robin Reining, CAO	4
10:55 a.m.	<b>Lottery Activity Update</b> <ul style="list-style-type: none"><li>• IT Security Policy<ul style="list-style-type: none"><li>▪ Motion</li></ul></li><li>• Problem Gambling Policy<ul style="list-style-type: none"><li>▪ Motion</li></ul></li><li>• State Transfer Policy<ul style="list-style-type: none"><li>▪ Motion</li></ul></li><li>• Governance Manual Amendments<ul style="list-style-type: none"><li>▪ Motion</li></ul></li><li>• Existing Game Rules Amendments<ul style="list-style-type: none"><li>▪ Motion</li></ul></li></ul>	Dave Stevens, Security Manager Jon Clontz, CEO	5
11:20 p.m.	Closing Remarks	Jon Clontz, CEO	

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12:10 p.m.	<u>Executive Session</u> Accepting or tendering offers concerning wages, salaries, benefits & terms of employment during all negotiations -WY Statute Sect. 16-4-405(a)(x)	Chairman Macy	
1:00 p.m.	Meeting Adjournment	Chairman Macy	6